



MARK III OPENS NEW MEP MANUFACTURING FACILITY LEADING THE EVOLUTION OF CONSTRUCTION

PICTURED ABOVE [L-R]: JOE SNYDER, PREFABRICATION MANAGER | DAN CARLTON, PRESIDENT

Netflix, Amazon, Airbnb and Uber all transformed their industries in extraordinary ways. They were unwilling to tolerate the status quo. This level of innovation is being achieved across a variety of diverse industries, however, construction has not experienced significant disruption since the Industrial Revolution.

“Driving change and developing a new delivery method takes both radical vision and profound commitment,” says Dan Carlton, president of Mark III Construction. “Each individual in the construction industry is faced with the decision to step up or sit down, and we are not willing to sit on the sidelines.”

Mark III has created an environment that streamlines workflow and increases production, allowing owners to build more with less. Through the standardization of design and shift to manufacturing, Mark III has been able to execute a delivery method which treats buildings as products rather than projects.

The latest stride in their mission to lead the evolution of construction comes with the opening of a new 24,000-square-foot

state-of-the-art MEP Manufacturing Facility in Sacramento. This facility is the first of its kind in the region and has the capacity to perform fabrication for five trades under one roof: HVAC, electrical, plumbing, process piping and metal stud framing.

This multimillion-dollar investment will enable Mark III to reach a new level of complex manufacturing and prefabrication. Designed utilizing 5S methodology to support lean manufacturing processes, there are more than 60 functional work cells within the facility. Each work cell has been strategically designed to eliminate waste and allow for efficient changes as trade-work volumes shift from day to day and project to project.

Equally impressive is the economic impact, with the facility creating more than 50 jobs and more than \$9 million in total output to the region's economy. Looking ahead, Mark III has secured 3.7 acres for future growth and expansion. As Carlton says, “We are passionate about making a difference in the region and leading the charge to revolutionize the industry and break the mold of the traditional construction process.”

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We are sitting just 100 miles from the Silicon Valley, yet we are still building construction projects like they did during the Industrial Revolution.

— DAN CARLTON
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